

Paul Bowyer

From: [REDACTED]@laffort.com]
Sent: Sunday, 14 January 2007 9:44 PM
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Mannostab®

Hello Vanessa,

Thanks for your mail regarding the Mannostab. The product is authorised by the OIV as you have indicated and is currently used in some countries. [REDACTED], our technical manager for Australia is currently dealing with the legal channels to get the authorisation in Australia. This process will take some time, but [REDACTED] can keep you up to date with the progress.

Regards

Tertius

[REDACTED]
Market Manager: Australasia
Laffort Oenologie

[REDACTED]
www.laffort.com

-----Original Message-----

From: [REDACTED]@Fostersgroup.com]
Sent: Friday, 12 January 2007 3:18 PM
To: [REDACTED]
Cc: [REDACTED]
Subject: Mannostab®

Please can you send me more information on the following product:-

MANNOSTAB® , NATURAL STABILITY FOR WINES

Our 10 years of research on mannoproteins have just been rewarded by the Gold Innovation Trophy at the 2006 Vinitech.

Our research led us to the isolation, identification and extraction of a macromolecule which revolutionizes the tartaric stabilization of red, rosé or white wines. The MP40™ macromolecule, which trade name is **Mannostab®**, is the only mannoprotein naturally present in wines with a tartaric stabilization property.

Mannostab® is the first natural treatment for tartaric stability of wines based on the inhibition of the potassium bitartrate crystallization. It preserves all of the organoleptic characteristics of wines.

Based on this research, The European Regulation authorized on Dec. 20th, 2005, after the OIV, the addition of mannoproteins to ensure the tartaric and protein stability of wines.

The development of a production facility dedicated to mannoproteins is in process. The **Mannostab®** treatment is to be available to the industry in June 2007.

Thank you



 | **Fosters Wine Estates**
Winery Optimisation Manager - Fosters Group
Sturt Highway, Nuriootpa, South Australia, SA 5355



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